

Merrimac River Rowing Association

Year 2016 Review

Dec 12, 2016

Prepared by Karen Scammell, Bronwyn Chapman

Agenda

- Call to order
- Reading and Approval of November meeting minutes
- Introduce Officers and Candidates for election
- Review of CY2016
 - ❖ Membership
 - ❖ Financials
 - ❖ Regattas
 - ❖ Equipment
 - ❖ Safety
- Proposal for Base Membership and Payment
- Volunteer Recognition and Call for Committee Volunteers
- Elections for Officers
- New Business
- Adjourn



Meeting minutes

- Attendees: Barbara Mack, Mary Theresa Freund, Susan Mathias, Dottie Semonian, Karen Scammell, David Morley, Barbara Sherman, Bob Sherman, Linas Alinskas, Tom Barrington, Bronwyn Chapman, Jay Feenan, Wilma Breiland, Bob Sutherland, Steven Freund, Jennifer Lown, Liz Albert, Mark Romanowsky, Bob Sengstaken, Joe LaFreniere, Erin Heinhold, Kent Springer, Fred Gavriel, Chur Masors, Mary Lynch, Robert Lynch, Andrew Raitto, Frederick Hunter, Thomas Hunter, Kathy McGowan, Terry Freeman, Cindy McGrath, Michael Carenza, Carl Popolo, Dennis McCarthy, Audrey Hutchenson, Sarah Kuhn, Ray Pfau, John Ballentine, Ann Ballentine.
- Free Membership for 2017: Steven Freund
- President: Karen Scammell
- Vice President: Dottie Semonian
- Treasurer: Chur Masors
- Secretary: Tom Barrington
- Boat Captain: Dennis McCarthy
- Trustee:
- 1 year: Jay Feenan- expires 2017
- 2 year: Terry Freeman- expires 2018
- 3 year: Robert Sengstaken -expires 2019
- Base membership of \$150 was approved. If paid by January 15th, base membership is \$125. Summer student and half year are \$75.
- All other minutes are per the following presentation

Reading and Approval of November Meeting minutes

4

- ❑ Introduce current officers and candidates for election



12 December 2016

Safety Message



12 December
2016

2016 – Budget and Program Objectives - RESULT

6

- We were budgeted to make an operating profit of \$7800
 - Operating profit of \$3,961
 - When add in TRR transfer (from 2015 regatta) and Festival Regatta
= Total Net Income of \$14,175
 - 94 Paid members (down from 108 in 2015)
 - Successful Learn to Scull
 - Successful Learn to Sweep

Membership: 108 Members

	Log Book Sculling	Private Rack space	LT Scull 1	LT Scull 2	Open Sweep	LT Sweep	Masters Sweep
2016	55 +5 Off Peak	19	7	7	3	12-13	17
2015	60 plus 7 stud.	19	8	6	12	10 - 17	8
2014	41 plus 24 Student	19	0	9	4-6	7	8-10
2013	45 +11 paid reduced fee	21	14	9	12 (I) 7 (II) 4 (III)	0	16 (I) 11 (II)
2012	45 (+15)	22	11	16	27 12 December 2016	8	18

12 December 2016



Bronwyn Chapman
And Karen Scammell
December 12, 2016

MRRA 2016 FINANCIAL RESULTS

12 Dec 2016

MRRA 2016 Budget & results vs. 2015

Revenues	2016	actual	(Delta)	2015 (Final)
9 Membership	11,275	9,235	(2,040)	9,730
rack fees	6,300	6,820	(520)	6,650
LT scull	3,850	4,420	(570)	3,500
Sculling	13,950	11,395	(2,555)	13,445
<u>Sweep programs</u>	<u>15,338</u>	<u>12,478</u>	<u>(2,860)</u>	<u>12,413</u>
sub-total	\$50,713	\$44,348	(6,365)	\$45,738
<u>Expenses</u>				
UML payments	14,400	14,400	(0)	14,800
insurance	4,400	4,085	315	3,923
maintenance	4,000	5,285	(1,285)	3,772
Tax prep, Post, misc	3,600	4437	(837)	3,873
scholarships/charity	500	500	0	500
annual party	2,500	2,500	0	2,500
Sweep & programs	<u>14,300</u>	<u>9,180</u>	5,120	<u>9,320</u>
sub-total	<u>(43,700)</u>	<u>(40,387)</u>	<u>3,313</u>	<u>(38,68)</u>
OPERATING PROFIT	\$7,013	\$ 3,961		7,050

Commentary on P&L

10

- Revenue was lower than we had expected by \$ 6,365
- Expenses were also lower by \$ 3,313
- Projected profits had we met our goals were \$ 7,013
- Actual profits were only \$ 3,961.00

Program P&L 2016

11

<u>Program P & L</u>	<u>Base</u>	<u>ClubScull</u>	<u>Rack</u>	<u>LTScull</u>	<u>LTSweep</u>	<u>MasterSw</u>	<u>OpenSw</u>	<u>TOTAL</u>
-								-
Revenue	\$ 9,235	\$ 11,755	\$ 6,820	\$ 4,420	\$ 2,454	\$ 9,424	\$ 600	\$ 44,708
Expense	\$ 11,128	\$ 7,714	\$ 6,113	\$ 4,150	\$ 4,127	\$ 6,630	\$ -	\$ 39,861
Operating Profit	\$ (1,893)	\$ 4,041	\$ 707	\$ 270	\$ (1,673)	\$ 2,794	\$ 600	\$ 4,847
No Purchase or Sale of Boats in 2016								-
Transfer from TRR 2015								\$ 8,000
Festival Regatta 2016								\$ 3,602

12 December 2016

Comments budget / actual 2016

12

- Base club expenses are higher than are covered by the original \$125/\$100/year (additional \$18/person)
 - At March Budget meeting, agreed to increase base membership from \$125 to \$150.
 - This will be realized fully in 2017
- Sweep realized Boat Rental fee of \$1900
- Purchase of equipment, still depends on regattas
- Strong cash position

Textile River Regatta 2016

13

- Revenue \$ 65,770 (includes 9900 parking and 7000 vendors)
- Expense \$(43,393)
- Profit \$ 22,373
- higher expenses of approximately due to timing (500) and LRRA (6000) and other/security (2000)
- ending balance before distribution, 44,700

Last year (2015)

- Revenue 66,141
- Expense (33,971)
- Profit 32,971
- Refund (6,566)
- Profit after refunds \$ 25,603 TRR Directors need to determine the distributions to the participating groups - January

12 December 2016

Equipment Committee

14

- Chur Masors, Acting Chair

- Members:

Dennis McCarthy, Board Liason (Boat Captain)

Linas Alinskas	Joe Bernard
----------------	-------------

Bob Bowen	Jay Feenan
-----------	------------

Karen Scammell	Bob Sengstaken
----------------	----------------

Barbara Sherman	Tim Wheatley
-----------------	--------------

Equipment Purchase 2016

15

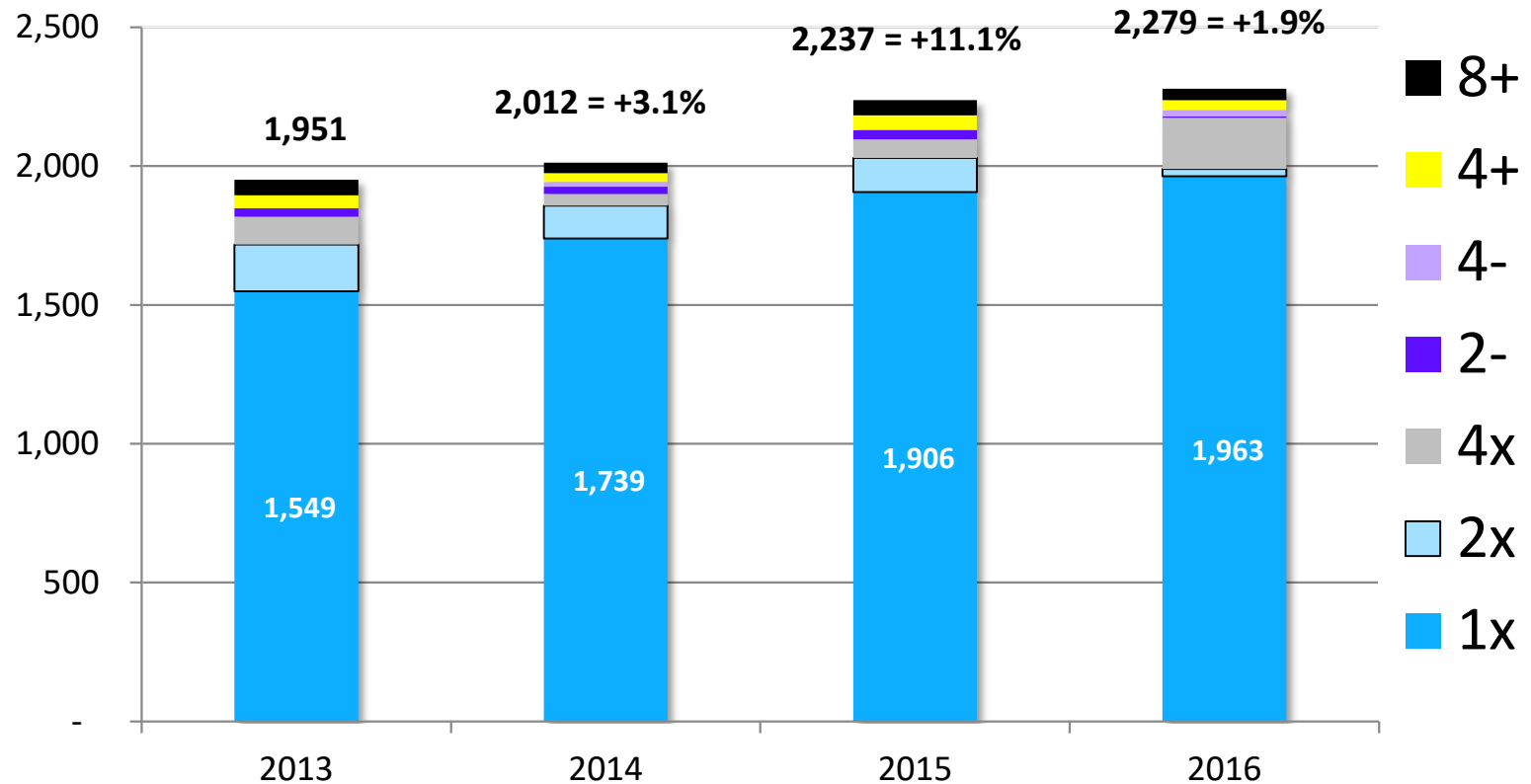
- No boat purchases or sales in 2016
- \$2,000 for Blue Ocean Megaphones (2)
- \$1,000 for Accomac boat cover
- \$1,000 for Cox boxes

- UML Launch rental: \$3,000
- Carolina Skiff out of commission for a good portion of the late summer due to maintenance issues

MARRA LOGBOOK STATS 2016

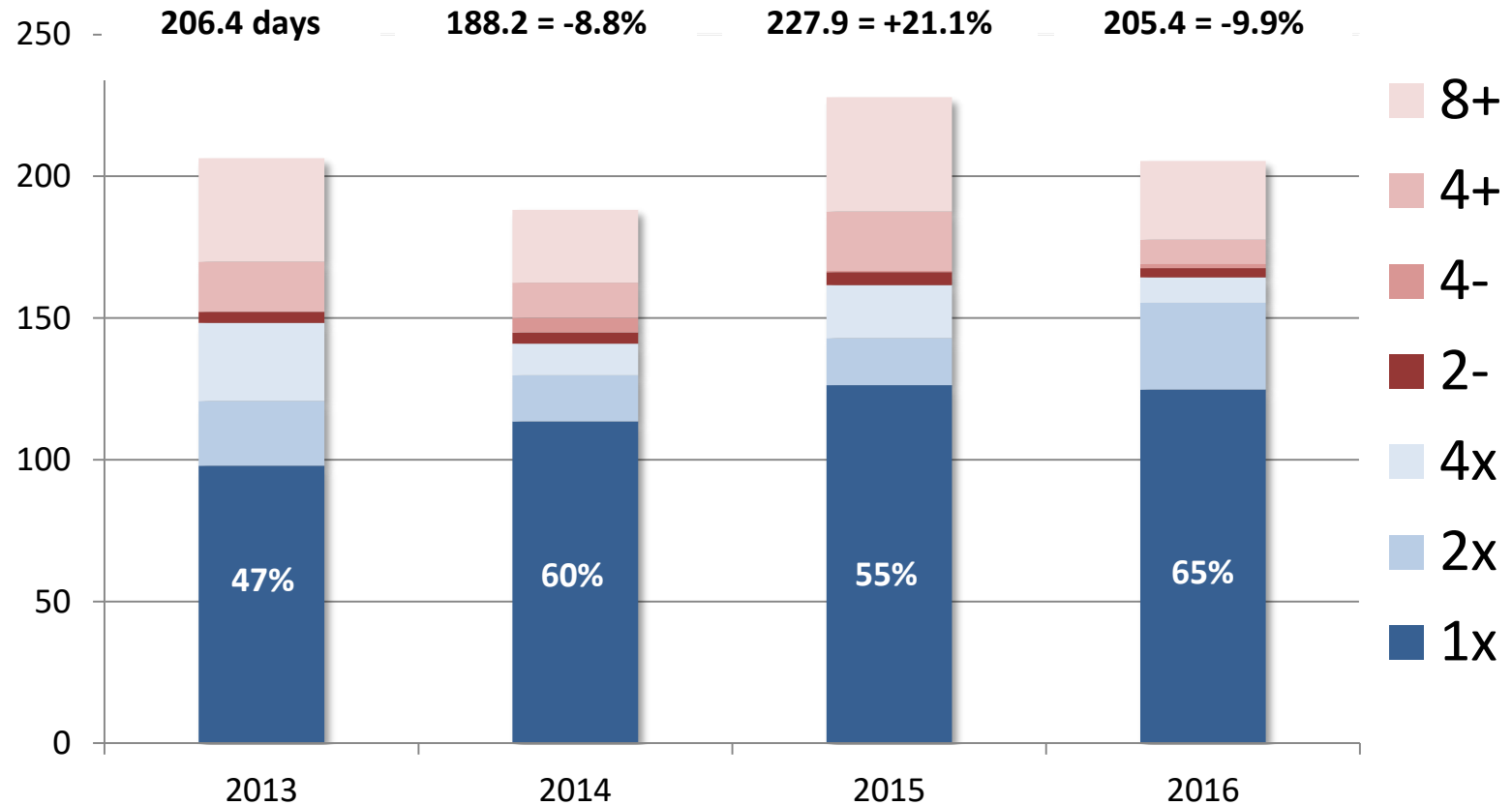
12 December
2016

Total Rowing Trips

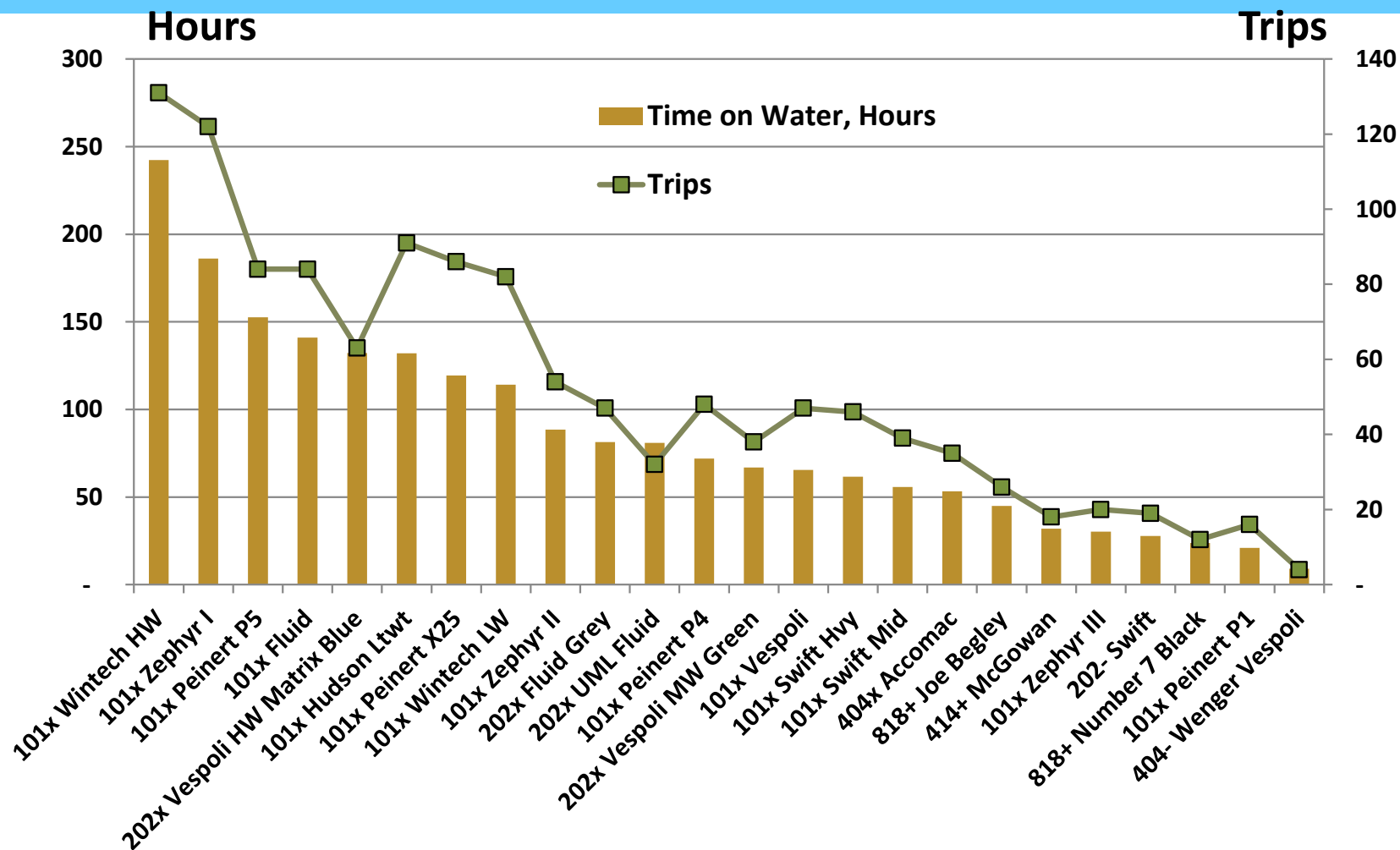


Wenger 4- out for repair July thru season

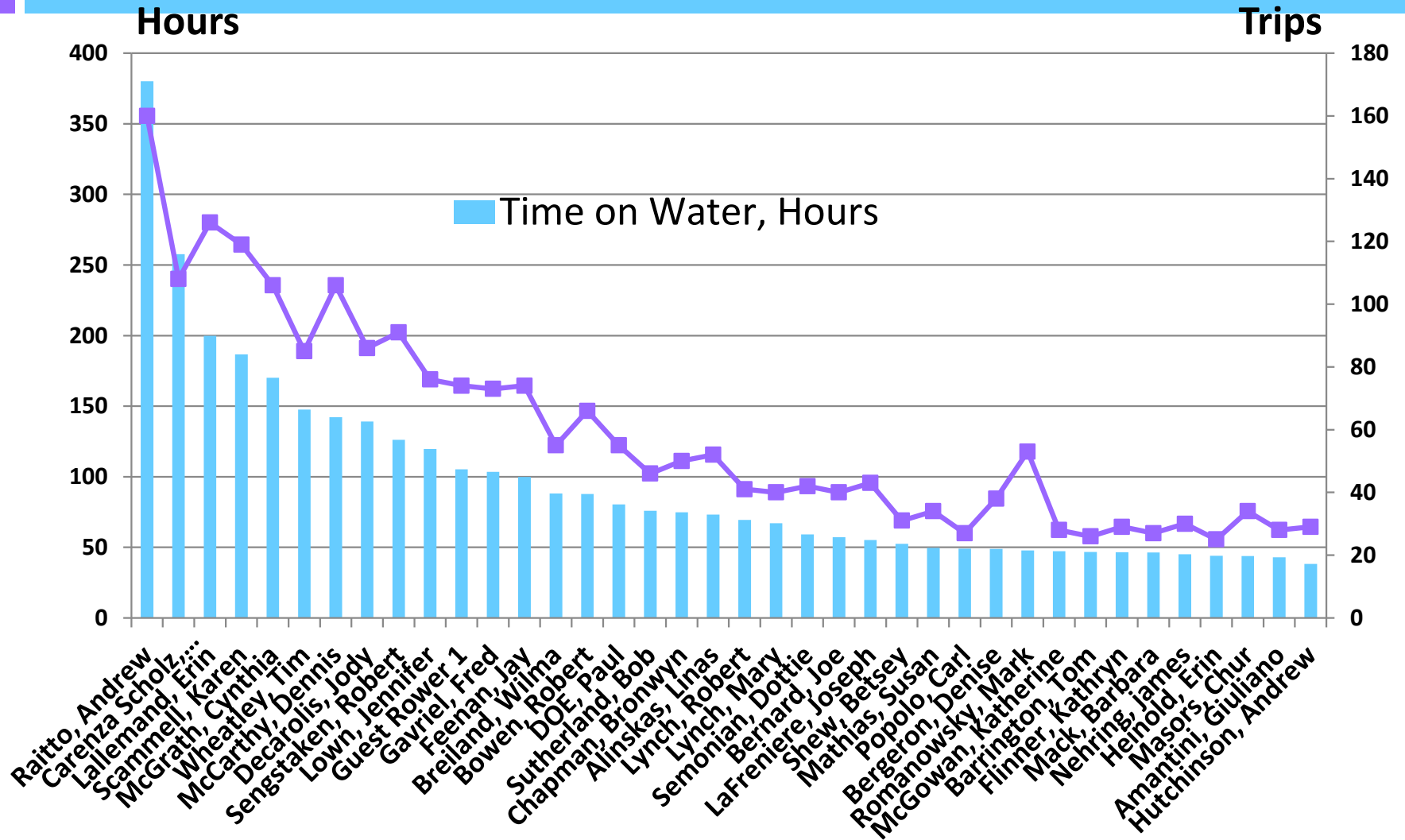
Total Rowing Time



Club Boat Popularity



Rower Hours by Rower



Committees Open Enrollment

21

- Equipment Committee
(equipment@merrimackrowing.org)
- Safety Committee (safety@merrimackrowing.org)
- Membership/Programs committee
(president@merrimackrowing.org)
 - Develop the programs and program management training for CY20167
 - Social (secretary@merrimackrowing.org)

Approval of Base Membership

22

- Keep Base Membership at \$150 for 2017
- Payment of Base Membership due by 15 January
- Discount of \$25 for payments postmarked or delivered to the hand of Treasurer/Secretary by 15 January
- Student rate of \$75 membership and \$100 off-peak logbook sculling/sweep in a program
- Rationale
 - Base Membership defines voting rights
 - Club has cash flow needs before rowing season starts for insurance, boathouse user fees
 - High % of members paid by 15 January 2016

Volunteering in Club

23

- As an all-volunteer organization, it is imperative and a requirement of membership to volunteer
 - Very high response for TRR and Festival volunteering
- Need new faces & skills on Equipment committee
 - Very active committee – supporting boat captain
 - More help makes less work for all
- Looking for assistant secretary to help audit payments and registration

Volunteer of the Year: Chur Masors

24

- For going above and beyond consistently running Learn to Scull and also Acting Equipment Committee Chair
- For always being there to lend a hand
- For always willing to jump in a boat when a steady seat is needed
- Thank you Chur for going the extra 1K for the MRRA!!



Appreciation

25

- ***Thank you to our Program Managers***
 - Chur Masors – Learn to Scull
 - Terry Freeman and Jody Decarolis – LT Sweep and Masters Sweep
- ***Thank you to our fabulous Coaches***
 - Alex Gavriel
 - Jonah Sakalah

Appreciation

26

- Thank you to our Regatta Directors
 - Peg Landry
 - Carl Popolo
 - John Ballantine
 - Dottie Semonian
- **Thank you to 3 tremendous spouses –**
 - Mike Powers, John Breiland, Ralph Semonian

Appreciation

27

- Thank you to Committee Chairs
 - Equipment: Chur Masors
 - Social: Sue Mathias
 - Safety: Dave Morley
 - Membership/Programs: Carl Popolo, Karen Scammell, Bronwyn Chapman, Terry Freeman, Jody DeCarolis
- Thank you retiring board members
 - Dave Morley, Trustee
 - Dottie Semonian, Secretary (3 years)
 - Bronwyn Chapman, Treasurer (3 years)
- Thank you to our Webmaster Carl Popolo !!

12 December 2016

28

Annual Election of Officers

12 December 2016

29

New Business

Adjourn