

MRRA Budget 2016

Budget Presentation March 8, 2015

Prepared by Karen Scammell, Bronwyn Chapman,
And program managers



MRRA Budget Package Mar 8 2016

1. Programs and Membership Fees
2. Equipment Purchase & Sale
Recommendations
3. Budget 2016
4. Safety Committee
5. Social committee

MRRA 2016

Programs and Membership

March 8 2016

Base MRRA Membership Fee

- If Paid by Jan 15 **
 - \$100 membership fee
 - \$65 for college students
- After Jan 15- **New Proposal – details follow**
 - **\$150 membership fee**
 - **\$75 for college students and half year**
- Base membership fee is paid by all club members
- Base fee covers fixed costs of operating the club
- Maintain principles of club membership fees

Additional fees based upon program and equipment

*** Already approved this at December 2015 annual meeting*

Summary Sculling Fees: changes in RED

- Rack fees at \$350/year. Due March 15
 - Outdoor rack space (if available) offered at \$150
 - High Storage (if available), offered at \$50 for season
- Logbook sculling \$250 - unlimited use of club sculling boats (and as 2-)
- Family membership of **\$150**
 - Same privilege as full paying member
 - Married /domestic couples, children <24 , living at same address
- Restricted Logbook sculling: **\$150**
 - Row after 9am; no reservations; no offsite racing
- Racing Associate: **\$150**
 - Member of a Regatta Central registered club; rows with a member always
 - Priority to paid Logbook sculling/ Sweep program in case of conflict

Summer Student - Rules

- ▶ Full Time Student enrolled at an accredited School or University
- ▶ Age 18 - 24 years
- ▶ Rowing Allowed from 1 June through 31 August
- ▶ After 8am weekday; 9am weekend
- ▶ No reservations for boats
- ▶ No off-site boat use/racing, unless approved by boat captain
- ▶ \$75 Membership Fee; non-voting Student
- ▶ \$150 restricted logbook sculling or sweep
 - Keep consistency between sculling and sweep
 - No Use of “A” boats
 - If sweep, must go out with OSweep or as a fill-in for MSweep
 - Since is restricted, pay same price as logbook restricted rowing
 - Scullers must pass the boat captains test

Coaches

- ▶ All Coaches must be approved by the boat captain or MRRA president
- ▶ Must register as a *non-voting member* on the MRRA website
- ▶ Must have CPR and preferred to also have First Aid certification
- ▶ Must have launch training
- ▶ Are provided with off-peak sculling privileges and can row as a substitute in Sweep programs
 - ▶ Must pass boatcaptains test for sculling

Advanced Coached Sculling

Target improved racing performance

Coaching One Weekday morning

- * 5:30 – 7am
- * 6 people max
- * Start April

Coach: Mark Lewis

Program Manager: Karen Scammell

Cost: To be arranged without MRRA involvement;
directly with the coach

Masters Group Sculling

- Objective is to offer camaraderie and fun of rowing with others; Target team boats with rowers rotating in singles based on availability
- Informal group that will meet one or two mornings - Mon, Wed, Fri @ 5:30 AM – 7:00 AM
- Starts May
- Initially no coaching – if group wants to add, will arrange coaching 1-2 days and group pays for that
- Program Manager: Linas Alinskas
- Cost: \$0 without coaching; TBD with coaching

Learn To Scull

LTS I/II: each a 6 week program, with 2 sessions/ wk

- LTS I : Late May/ Early June
- LTS II: Mid July
- Tuesday evening /Saturday morning
- Program Fee \$275 each session
- \$75 for MRRA base membership when pass captains test. This will be a non-voting temporary membership for 2016
- \$125 for logbook
- Program Manager, Chur Masors

Coach: TBD – Alex Gavriel

Come Back to Sculling Days

- ▶ MRRA pays for 2 coaching sessions
- ▶ Welcome back prior years LT scull (email going 4-5 years past) and Sweep Rowers
- ▶ Current members welcome
- ▶ Refresher on how to carry boat, puts the oars in, row
- ▶ Estimate late May and Learn to Row Day (June 4)

Learn to Sweep – Masters

Need commitment of at least 8 -10 sweep rowers (max 20)

- Three @ 4-week programs, 2 rows/week
- Start mid June
- Mon & Wed evening 6 - 7:30pm
- Saturday only program – 8 rows (try this if enough interest)
- Recommended Fee
 - \$99 for MRRA Members who are already paid sculling
 - Non-member \$125 or Bring a Friend special – both pay \$99
 - Must become non-voting members after Session 2 at \$75 each

Coach: Jonah Sakala

Program manager – Jody Decarolis and Terry Freeman

Detail on Masters Learn to Sweep

- ▶ DATES ARE EXPECTED TO CHANGE IN ORDER TO ALIGN WITH MASTERS PROGRAM-
- ▶ **Session 1:** June 20 - July 13
- ▶ **Session 2:** July 18 - Aug 10
At the end of this session, rowers who want to continue *need to become members*.
Membership Fee: \$75.00 (will be considered non-voting members for 2016)
- ▶ **Session 3:** Aug. 15 - Sept. 8
Learn to Sweep GRADUATES at the end of this session and is phased into Masters, as Masters Novice
LTSWEEP will keep their coach through this session.
- ▶ **Session 4:** Sept. 12 - Oct. 5
- ▶ **NO LTSWEEP SESSION 4!!**
- ▶ Now LTSWEEP has been phased into the Masters -
- ▶ We need to make sure that the MASTERS schedule coordinates with the LTSWEEP

Masters Sweep I/II

- 12 weeks each
- 2 rows/wk = 24 sessions:
- Mon-Wed evening
- Start late April/ early May
- Includes coaching; coxing if available; more experienced will try the 4-

Recommended Fee : \$325

Coach: Alex Gavriel

Program manager – Terry Freeman and Jody DeCarolis

Open Sweep Men/Women SEASON

All season for experienced sweep rowers looking to compete at local and national races

- Structure like Logbook Sculling
- \$250 for the season – pay up front
- Coach: None
- Coxswain – Not paid; gets free base membership
- Row 1 – 3 times/week depending on sweep boat availability
- \$150 for off-peak sculling (peak privilege pays + \$250)

Program Oversight – Karen Scammell

Men – TBD

Women – Melinda Neale

Programs Summary

MSweep - (M/W, 6:00 pm)

OSweep Men/Women (T/Th 6pm, Sat 8am)

LTScull I - (Th 6pm, Sat at 8am; start after LT Row Day)

LTScull II - (Th 6pm, Sat at 8am; starts late July)

LTSweep I thru IV - (M,W 6pm, starts mid June after LT Row Day)

Adv Coached Sculling (Tues or Thurs 5:30 am, start April/May)

Masters Group Sculling (M/W/F - 5:30am, starts early May)



Equipment Committee

- Chairperson: (temp) Chur Masors
- Board Liaison: Joe Lafreniere
- Historically use regatta funds for boat purchases
- Will be given \$8K for TRR 2015
- Should not use “future” regatta funds – just prior year funds



Equipment Committee

- Equipment Sales Recommendation
 - Would only sell a boat if a boat purchase were to happen
 - Plan to sell one of the older Singles (Peinert 2)
 - Estimate \$1,000
 - Based upon final equipment purchase decision

Base Assumptions for Equipment

1. Board allocates up to \$8K for equipment purchases for 2016
2. Base assumptions
 - No additional dock space on the launch dock
 - No additional space inside or outside boathouse
 - Accomac 4X will go on trailer outside
3. Rental fee for one UML launch any day is \$2000 for 2016
4. There will be a charge for sweep boat rentals from UML as of July 1 2016. Rate is TBD

Equipment Purchase recommendation

- ▶ No boats were sold or purchased in 2015
- ▶ \$13K that was set aside for a future launch purchase be put back into the general fund (boathouse land \$)

▶ 2 Cox Boxes \$2,200

- ▶ To be installed in the MRRA cabinets and clearly marked for MRRA
- ▶ Assigned to a program

▶ Sculling boat purchase TBD per equipment committee recommendation
\$ 6,000

* The equipment committee still needs to review the boat usage stats and make a recommendation to the board for the final purchase of a boat

➤ Cover for the Accomac 4X \$ 1,000

➤ Miscellaneous equipment needs \$ 500

Total equipment Budget \$ 9,700

Safety Committee - Budget 2016

- Board Liaison: Dave Morley
- Chairperson: Mark Romanowsky
- Refreshments for flip clinic \$ 50
- First Aid supplies for kit and an additional kit for launch \$ 100
- Miscellaneous / rock buoy \$ 450
- ▶ **Total Request \$ 650**

Safety tentative Agenda items 2016

- Schedule FLIP CLINIC
- Show Safety Video at Meetings and
- Arrange for small group showings of Safety Video
- Post Traffic pattern inside boathouse and at dock
- Work with boathouse user group on any other safety activities

7.



Social Events Planned 2016

Board Liaison: Dottie

- Request \$500 for Social Committee – mostly refreshments for below:

March Member Meeting: St. Patrick's Day Snacks, samples of MRRA outerwear

April/May: Plan group outing for evening Bowling,

* Plan group bike trip, ride, local trails

June: Learn To Row Day First Saturday June 4th. Will provide refreshments

-> Breakfast after Learn to Scull Session on Saturday AM

- > Festival Regatta Sunday June 19; coordinate volunteer lunch and snacks

July Member Meeting: Deck meeting with Cocktails, invite new Learn To Members

-> Full moon Row

August: Full moon Row

September/ October: TRR Regatta prep

-> typically end of season row down, clean up and Pot Luck

December: Will organize food, decorations for: Annual Member Meeting- Party

MRRA 2016 Budget

MRRA Club Meeting
March 8, 2016

Historical Programs / Revenues \$

	2011	2012	2013	2014	2015	2016
<u>Income</u>	Actual	Actual	Actual	Actual	Actual	<u>BUDGET</u>
Membership				10,535	9,730	11,275
Sculling	31,165	29,214	35,020	22,045	23,945	25,900
Sweep	15,025	22,966	29,190	5,692	14,050	15,338
Festival		5,000	4,500	9,000	4,340	4,000
sale boats	2,850	350	12,000	2,500	-0-	0
TOTAL	49,040	57,530	80,710	40,772	52,065	56,513

<u>Expense</u>						
Operating	28,776	32,964	37,366	27,618	30,265	30,300
Programs	12,643	19,215	20,328	8,625	9,620	14,340
TOTAL	41,419	52,179	56,694	36,243	39,885	44,640

Income	7,621	5,351	24,016	4,529	12,180	11,873
Xfer from TRR			12,000	13,000	13,000	8,000
Equip purchase	(8020)	(2,730)	(25,000)	(19,500)	- 0-	(8,000)
Cash balances, EOY	48,775	71,187	\$62,203	\$62,000	\$71,600	

Program Budgets 2016 (\$)

Program P & L		<u>Base</u>	<u>ClubScull</u>	<u>Rack</u>	<u>LTScull</u>	<u>LT</u> <u>Sweep</u>	<u>Master</u> <u>Sweep</u>	<u>Open</u> <u>Sweep</u>	<u>TOTAL</u>
									-
Revenue		\$ 11,275	\$ 15,750	\$6,300	\$3,850	\$3,938	\$7,800	\$3,600	\$52,513
Expense		\$ 16,880	\$ 6,570	\$5,940	\$3,330	\$3,935	\$5,473	\$2,513	\$44,640
Operating Profit		\$ (5,605)	\$ 9,180	\$ 360	\$ 520	\$ 3	\$2,328	\$ 1088	\$ 7,873
# participants		100	63	18	14	20 - 30	12-16	12 -16	

Note: The value of our fleet for insurance purposes is \$92,000
Plus we carry \$30K borrowed boat insurance for UML Sweep boats

Detail on Operating Expenses Applied to Base Membership

Payments to UML		\$ 4,000	
Erg rental		\$ 400	
Equipment Maintenance/ repairs		-0 -	
Insurance		\$ 880	
Safety		\$ 650	
Social		\$ 500	
Annual Party & gifts		\$ 2,500	
US Rowing membership		\$ 350	
Scholarships - Charity		\$ 1,000	
Advertising /web		\$ 500	
Other (tax prep @ \$900, website, stamps, POBox, etc)		\$ 1,600	
	Operating Expenses	\$ 12,380	
Launch rental		\$2,000	
reserve for damage	2* \$1000 deductible	\$2,000	
Gas for launch		\$500	
Other Total		\$4,500	
	Grand Total		\$16,880

Base membership \$11,275
OP Expenses \$16,880
Net (loss) \$ (5,605)

If 100 members,
\$ (56) each shortfall

Operating Expenses of
\$16,880 need to be covered by
Membership
= \$169 per person

Summary Budget

- Growth of sweep / sculling membership continues
 - Increase use of sculling boats across the day
- Programs operating above break-even
 - Learn to Sweep – Need to fill seats!!
- MRRA is profitable before Regattas
- Replacing / upgrading equipment ongoing
- Strong cash position after purchases
- Prepared for future plans – Boathouse Site
- Advertise for all programs ASAP

Initiatives 2016

- Increase volunteerism for committees
 - Still need to seat an AUDIT committee
 - More help on Safety and Equipment committees
- Run Successful Festival Regatta and TRR
 - Dottie will be Festival Regatta Director
 - Need TRR Co-Directors & Improved Management
- Participate in Masters Nationals, Canadian Henley, Head of the Charles and other races for sculling and sweep
- Continue to explore a site for our future Boathouse
 - Alexander Gavriel is chair for the Boathouse site search committee
 - Looking for more active volunteers

Motion to Accept the
Budget

Unanimously approved

* Additional Business*

Motion to Adjourn