

# Merrimac River Rowing Association

Year 2018 Review

Dec 11, 2018

Prepared by Karen Scammell

With input from Chur Masors and program managers

# Agenda

- Call to order
- Reading and Approval of November meeting minutes
- Introduce Officers and Candidates for election
- Review of CY2018
  - ❖ Membership
  - ❖ Financials
  - ❖ Regattas
  - ❖ Equipment
  - ❖ Safety
- Proposal for Base Membership and Payment
- Volunteer Recognition and Call for Committee Volunteers
- Elections for Officers
- New Business
- Adjourn



# Reading and Approval of November Meeting minutes

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- ❑ Introduce current officers and candidates for election



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# Safety Message



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# From Dr. Mark Romanowsky

During the rowing season

- Access the MRRRA website to monitor for the "when to row" recommendations.
- Follow the rules for safety equipment including lights and flotation devices.
- It is important to follow the course when rowing for safety reasons. Challenge your navigation skills.
- Winter time is a good time to check your health out as Spring is never far away.
- Below the sign-in table are our first aid supplies.
- For more information, contact [safety@merrimackrowing.org](mailto:safety@merrimackrowing.org)

# 2018 – Budget and Program Objectives

## - RESULT

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- We were budgeted to make an operating profit of \$5,465 from operations/programs
  - Final Result: Operating profit of \$10,008
  - TRR 2017 Transfer     \$9,000
  - Festival Regatta         \$3,587
  - = Total Net Income from all Sources=\$ 20,465
  - 119 Paid members (82 Full, 37 Reduced)
  - Successful Learn to Scull – 2 full sessions
  - Successful Learn to Sweep - 3 full sessions
  - Successful Restart of Summer Open Sweep

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# Membership: 82 Full Members

	Log Book Sculling	Private Rack space	LT Scull 1	LT Scull 2	Open Sweep Summer	LT Sweep	Masters Sweep
<b>2018</b>	<b>40 Full 16 Reduced</b>	<b>18+ 2 out</b>	<b>8</b>	<b>8</b>	<b>24</b>	<b>44 in 3 sessions</b>	<b>12 (I) 13 (II)</b>
<b>2017</b>	<b>38 Full 23 Reduced</b>	<b>18+ 2 out</b>	<b>8</b>	<b>8</b>	<b>0</b>	<b>16 (I) 17 (II) 13 (III)</b>	<b>19 (I) 13 (II)</b>
<b>2016</b>	<b>55 +5 reduced</b>	<b>19</b>	<b>7</b>	<b>7</b>	<b>3</b>	<b>12-13</b>	<b>17</b>
<b>2015</b>	<b>60 plus 7 stud.</b>	<b>19</b>	<b>8</b>	<b>6</b>	<b>12</b>	<b>10 - 17</b>	<b>8</b>
<b>2014</b>	<b>41 plus 24 Student</b>	<b>19</b>	<b>0</b>	<b>9</b>	<b>4-6</b>	<b>7</b>	<b>8-10</b>

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Chur Masors  
And Karen Scammell  
December 11, 2018

# MRRA 2018 FINANCIAL RESULTS

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2018



# MRRA 2018 Results vs. 2017

## MRRA 2018 Operating Vs. 2017

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excludes regattas, equipment purchases/sales

Revenues		2017 Actual	2018 Actual	2018 vs 2017
Membership		\$12,065	\$14,075	\$ 2,010
Rack Fees		\$6,620	\$8,150	\$ 1,530
Learn to Scull		\$4,400	\$4,950	\$ 550
Sculling Income		\$12,100	\$17,550	\$ 5,450
Sweep Programs		\$16,150	\$18,850	\$ 2,700
subtotal Revenues		\$51,335	\$63,575	\$ 12,240
Expenses				
UML Payments		\$14,400	\$15,120	\$ 720
Insurance		\$4,594	\$4,607	\$ 13
Equipment Rentals		\$5,100	\$2,500	\$ (2,600)
Maintenance		\$673	\$5,285	\$ 4,612
Tax Prep, Post, Misc		\$4,716	\$3,522	\$ (1,194)
Scholarship/charity		\$530	\$1,800	\$ 1,270
Annual Party/social		\$2,900	\$2,519	\$ (381)
Sweep & Programs		\$6,930	\$7,180	\$ 250
Legal for new Bhouse / TRR Inc		\$5,028	\$4,340	\$ (688)
subtotal Expenses		\$44,871	\$46,873	\$ 2,002
Operating Profit		\$6,464	\$16,702	\$ 10,238

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# Commentary on P&L

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- Legal expenses for TRR incorporation should be substantially concluded in 2018
- Sculling and sweep program participation increased
- Rack fees increased \$50
- Large Maintenance increase due to boat damage
- Equipment Rentals for launch and sweep boats from UML were lower than expected
  - ▣ In the fall, boat sharing of pairs eliminated sweep boat rentals
- Strong cash position - \$111,452

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# Program P&L 2018

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Program P & L		Base	Club Scull	Rack	Learn To Scull	Learn To Sweep	Master Sweep	Open Sweep	TOTAL
Revenue		\$ 14,075	\$ 12,600	\$ 8,150	\$ 4,950	\$ 5,625	\$10,725	\$ 2,500	\$ 58,625
Expense		\$ 18,424	\$ 6,979	\$ 6,739	\$ 2,916	\$ 4,216	\$ 5,976	\$ 2,896	\$ 48,147
Operating Profit		\$ (4,349)	\$ 5,621	\$ 1,411	\$ 2,034	\$ 1,409	\$ 4,749	\$ (396)	\$10,478
Members		82 Full price 37 reduced	45 full/ 10 reduced	18+2	9,9	3*15	12, 13	24	
Per member rate		\$ (43.49)	20 Rack Holders						
Per member rate w/o Legal		\$ (0.09)							
Per member rate		\$ 184.24							

# Festival Regatta

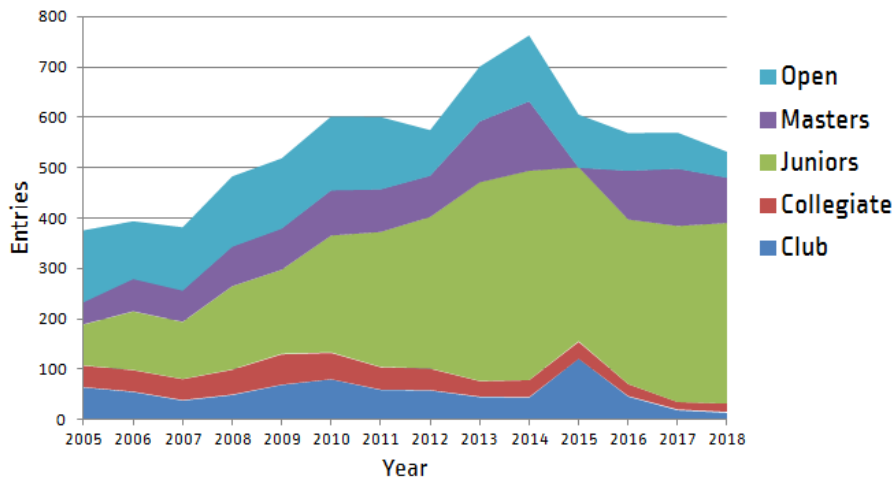
12

- Dottie Semonian, Regatta Director
- 170 entries (226 entries 2017), 28 clubs
- Profitable at \$3,587
- Recommend June 23, 2019 for Festival
  
- Considering going to 1K for all races in 2019 to increase race slots and still finish by 3pm
- Consider capping at 200 entries (unless all are 1K)
- Thank you to LRRA for loaning supplies at no charge

# TRR'18 Highlights



TRR Entries by Age Group



TRR Committee: Carl P, Peg L, John B  
Karen S, Dottie S, LRRRA

- 533 entries, 70 clubs... Down from 571 and 75 in 2017
- TRR is financially sound, but has significant contingency risks.
- New rev source \$2000 from Sponsors, and \$1875 from 22 Team Tents
- 2019 will be 40<sup>th</sup> Anniversary TRR
- Regatta-Day Analysis – looking for TRR Intern for special project

# TRR 2018 – Estimate Profit

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- Still waiting for invoices – this is the major reason for the delay in settling the books
- Revenue **\$65,000 for 2018** and **\$65,106 for 2017.**
- Fewer registrations conflict with Worlds in FL but sponsors were a new addition
- Expenses (before distributions) **\$49,000 for 2018** (estimate) and **\$48,000 for 2017**
- So more or less same expenses (higher medical)
- Overall Profit from regatta is approximately **\$16,000 for each of past two years**

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# Safety Committee

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- Mark Romanowski, Chair
- members: Bob Lynch, Joe LaFreniere
  - Monitored lights and other safety items for proper usage
  - First Aid kits stocked
  - Provide monthly safety tips at meetings
  - Assist with posting rowing conditions and safety notices
  - Visible signs with rowing course mounted on fence for all rowers to see

# Membership Committee

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- Andy Hutchinson, Chair
- Members: Terry Freeman, Jody Decarolis, Carl Popolo, Linas Alinskas, Andy Hutchinson
  - ✓ Successful Learn To programs in Sweep and Scull
  - ✓ Learn to Sweep continued for 3 sessions!
  - ✓ Masters Sweep raced in Festival and TRR
  - ✓ Open Sweep was successfully re-started

# Learn To Sweep

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- Terry Freeman, Program Manager
- Coach Jonah Sakala
- Coxswains: Scott Emrick and Charlotte Skolnick
- **LTSWEEP Session I = 18 participants**  
**June 11th - July 9th**
- **LTSWEEP Session II = 15 participants**  
**July 11th - August 06th**
- **LTSWEEP Session III = 11 participants**  
**August 08th - September 06th**
- Program cost: \$125.00 per session - Sign up with a buddy and you both pay \$99. ea.

# Learn to Scull

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- Linas Alinskas and Andy Hutchinson – program managers
- Marcia Beckett and Paul Hoffman
- LTSCULL1 had 8 participants. 4 of whom subscribed to LTSCULL2
- LTSCULL2 had 8 participants.
- Of the total, 8 LTSCULL graduates signed up as Logbook Scullers for the remainder of the season.
- This year we trialed having a Double Class (3 hours on one Saturday). Participants seemed to enjoy going for a longer row "up past the bridge".
- LTSCULL will do something similar next season.

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# MRRA Open Sweep 2018

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- Mike Carenza-Sholz, program manager
- This was the first year of the program after a several year hiatus and after some bumps along the way was an overall success!
- We ended up with 24 total members; 14 men and 10 women.
- We had good representation of the program at TRR and Cromwell Cup, and even had enough to bring a trailer of boats to both Narragansett Sweeps and Sculls and Methuen City Sprints.
- Special thanks to Mark Lewis for coaching the program!

# Equipment Committee

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- Andy Raitto- Chair

- Members:

Joe LaFreniere, Boat Captain

Board Liaison: Bob Sengstaken

Linus Alinskas	Mike Carenza
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Bob Bowen	Jay Feenan
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Karen Scammell	Terry Freeman
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Tim Wheatley	Jody DeCarolis
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# Base Assumptions for Equipment for 2018

1. Board allocated up to \$12K for equipment purchases for 2018
  - No boats were purchased - \$6,500 deferred to following year
2. Base assumptions
  - No additional space inside or outside boathouse
  - Accomac 4X will go on trailer outside
3. Rental fee for one UML launch any day is \$2,500 through 31 Aug
  - No charge for UML launch Fall 2018 due to boat sharing
4. Sweep boat rental rate from UML was \$2,000 through 31 Aug
  - two Eights and two Fours
  - No charge for Sweep boats from UML in Fall 2018 due to boat sharing

# Purchases and Sales 2018

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## □ Sold

- Swift MW            \$1,000
- Swift HW            \$1,200
- Peinert P1          \$ 7,00

## □ Purchased

- Set of 8 sweep oars
  - 4 sets of sculling blades
- Defer \$6,500 into 2019 budget for equipment purchases

# Boathouse Site Committee Update

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- The boathouse site committee is Karen Scammell, Jay Feenan, Dennis McCarthy and Bob Bowen
- Ongoing discussion with City of Lowell about some of the land adjacent to Rourke Ramp
- Land being transferred from DCR to City of Lowell
- At some point, an RFP (request for proposal) of use of this land will be issued
- Dennis preparing a plan to include a simple structure, parking.
- More to come in 2019

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# MRRA LOGBOOK STATS 2018

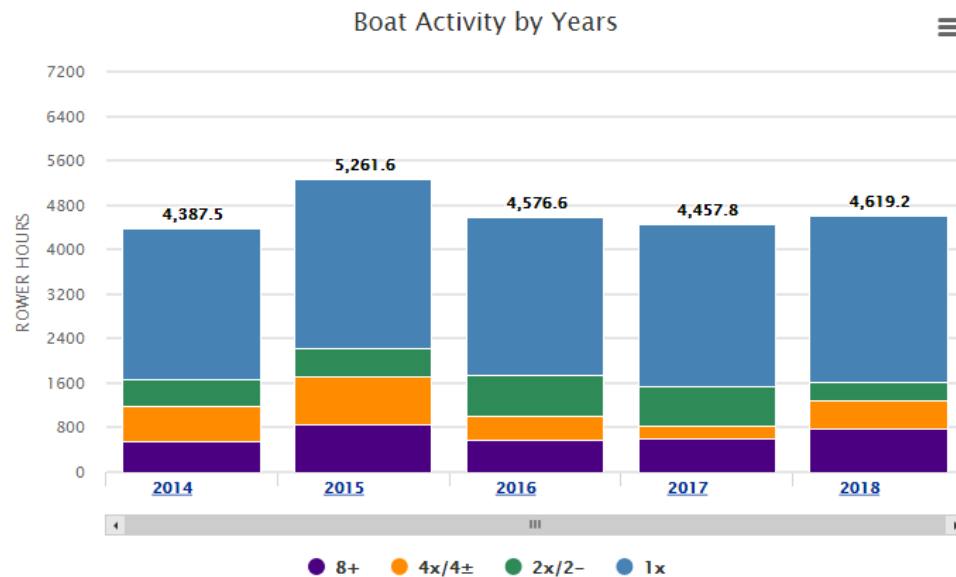
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2018

# MRRA Logbook

Sunburst Rower by Boats Boats by Year

Show

Rower Hours



- 2018 was +3.6% over 2017 on royer-hours
- Slightly down in terms of boat-hours
- More 8+ and 4x rowing than 2017

□ <http://logbook.merrimackrowing.org>

□ Click on HISTORY > CHARTS

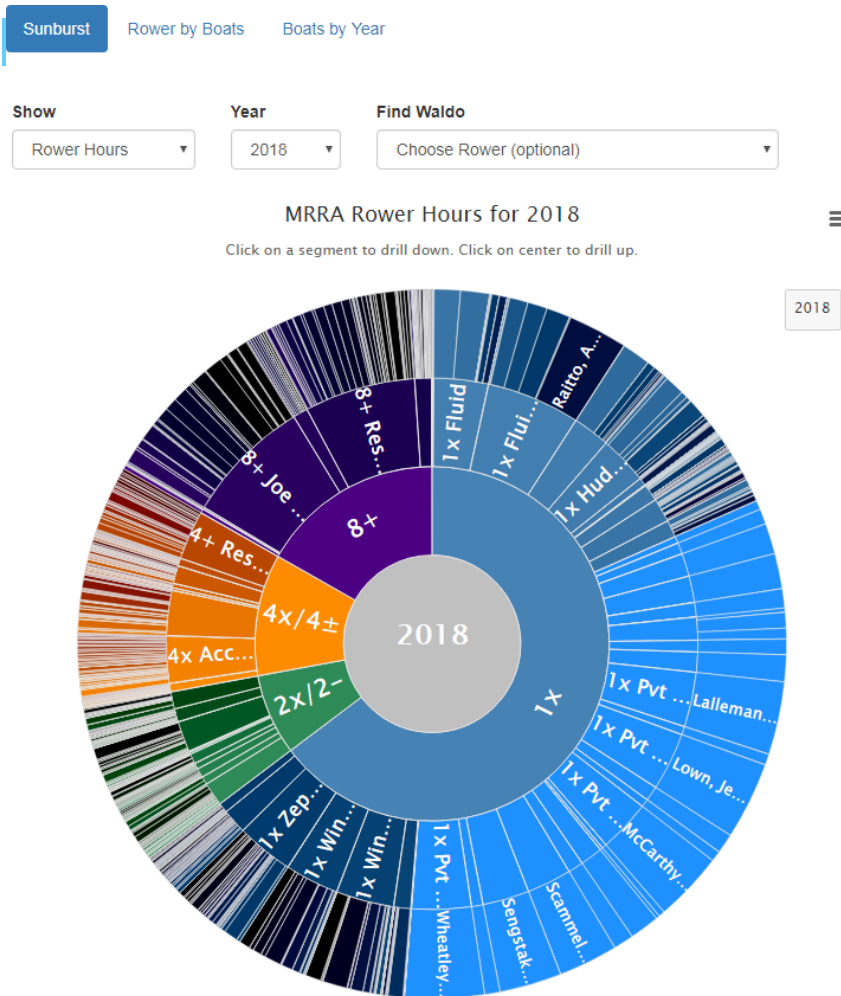
# MRRA Logbook



- Top 30 rowers all had 50+ hours on the water
- Most volume rowing occurred in 1x
- Andy Raitto wins Most Hours on the Water 2018!

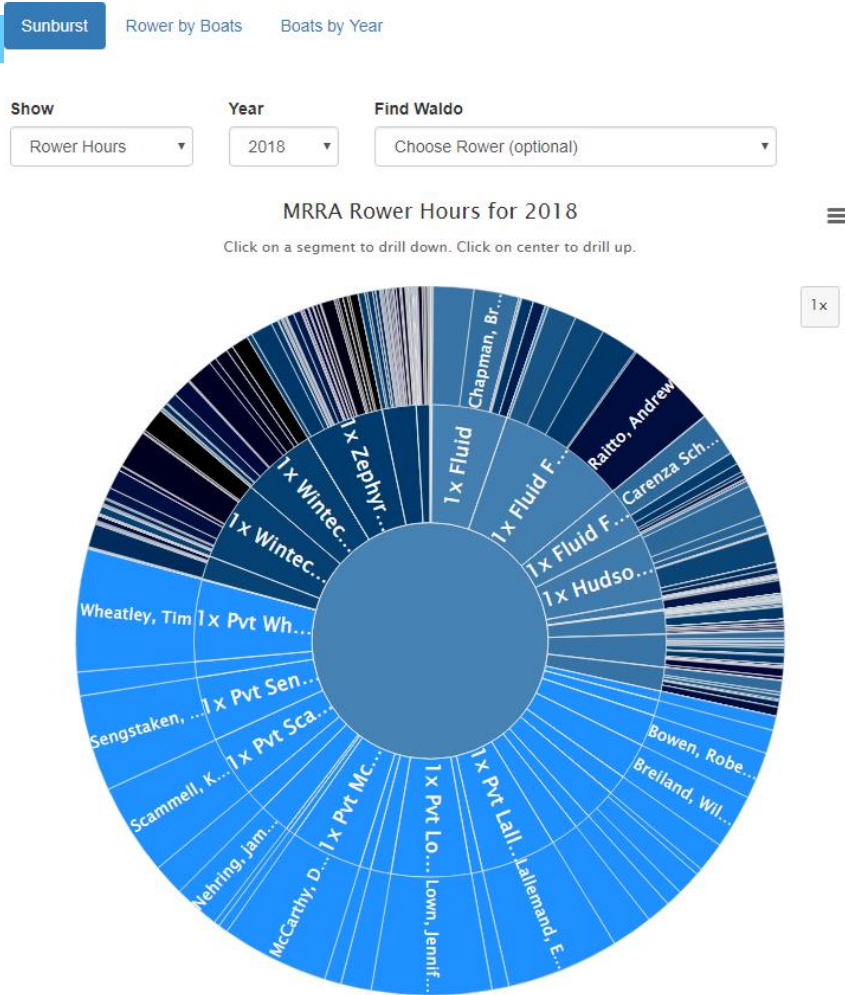


# MRRA Logbook



- 65% of rower-hours in 1x
- 50% of that was in Private boats = about 33% of all rowing

# MRRA Logbook



- 65% of rower-hours in 1x
- 50% of that was in Private boats = about 33% of all rowing
- Click on a slice to drill down

# MRRA Logbook

Sunburst

Rower by Boats

Boats by Year

Show

Rower Hours

Year

2018

Find Waldo

Choose Rower (optional)

MRRA Rower Hours for 2018

Click on a segment to drill down. Click on center to drill up.



1x Wintech HW

Raitto, Andrew

Alinskas, Linas

Gavriel, Fred

Hallenbeck, Erik

Hutchinson, Andrew

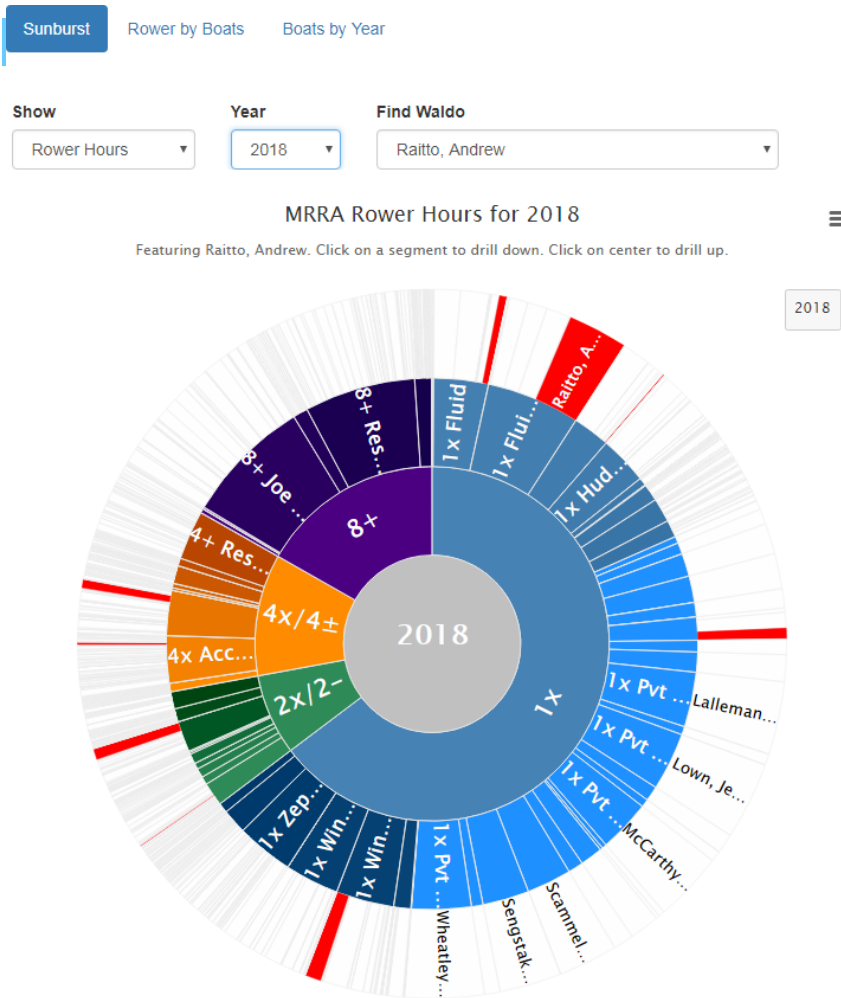
Lewis, Mark

Minasian, Nicolas

Minasian, Nicolas = 51.9 of 163.1 = 31.8% of 1x Wintech HW Rower Hours

- 65% of rower-hours in 1x
- 50% of that was in Private boats = about 33% of all rowing
- Click on a slice to drill down

# MRRA Logbook



- 65% of rower-hours in 1x
- 50% of that was in Private boats = about 33% of all rowing
- Click on a slice to drill down
- Other features

# Committees Open Enrollment

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- **Equipment Committee**  
([equipment@merrimackrowing.org](mailto:equipment@merrimackrowing.org))
- **Safety Committee** ([safety@merrimackrowing.org](mailto:safety@merrimackrowing.org))
- **Membership/Programs committee**  
([president@merrimackrowing.org](mailto:president@merrimackrowing.org))
  - Develop the programs for CY2019
  - Secure coaching
  - program management training
- **Social** ([secretary@merrimackrowing.org](mailto:secretary@merrimackrowing.org))
- **Bylaws** ([president@merrimackrowing.org](mailto:president@merrimackrowing.org))

# Approval of Base Membership

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- Increase Base Membership to \$175 for 2019
- Payment of Base Membership due by 15 January
- Discount of \$25 for payments postmarked or delivered to the hand of Treasurer/Secretary by 15 January
- Student rate of \$100 membership and \$175 off-peak logbook sculling/sweep in a program
- Rationale
  - Base Membership defines voting rights
  - Club has cash flow needs before rowing season starts for insurance, boathouse user fees
  - High % of members paid by 15 January 2018



# Volunteering in Club

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- As an all-volunteer organization, it is imperative and a requirement of membership to volunteer
- Need new faces & skills on Equipment committee
  - Very active committee – supporting boat captain
  - More help makes less work for all
- **Looking for assistant secretary to help audit payments and registration**

# Volunteers of the Year:

## Wilma and John Breiland

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- For tremendous time commitment for Registration and Results for regattas
- Their work starts months before the regattas
- And John is not even a member!
- Thank you Wilma and John for your fabulous support of the MRRA !



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# Appreciation

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- ***Thank you to our Program Managers***
  - Linas Alinskas and Andy Hutchinson– Learn to Scull
  - Terry Freeman– LT Sweep
  - Jody Decarolis - Masters Sweep
  - Mike Carenza-Sholtz, Open Sweep Summer
  
- ***Thank you to our fabulous Coaches***
  - Mark Lewis                      - Marcia Beckett
  - Jonah Sakala                    - Paul Hoffman
  - Alex Gavriel

# Dedicated Coxswains -

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- **THANK YOU :**
- Scout Emrick, Dean Little, Lourenco Martins, Nicole Quintal, Charlotte Skolnick and Brittany Sollinger

# Appreciation

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- ❑ Thank you to our Regatta Directors
  - Peg Landry
  - Carl Popolo
  - John Ballantine
  - Dottie Semonian
  - Karen Scammell
- ❑ **Thank you to all tremendous spouses and partners who often put in as much volunteer time as a member!**
- ❑ Thank you to our Webmaster Carl Popolo !!

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# Appreciation

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- Thank you to Committee Chairs
  - Equipment: Andy Raitto
  - Social Committee- Dottie Semonian
  - Safety: Mark Romanowski
  - Membership/Programs: Carl Popolo, Terry Freeman, Jody DeCarolis
- Thank you retiring board members
  - Terry Freeman, Trustee
  - Betsey Shew, Secretary
  - Karen Scammell, President

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# Annual Election of Officers

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# New Business

Adjourn